

VI. Financial and Statistical Data



Notes to Tables

The financial information was obtained from the NAIC database downloaded on July 5, 2011, for those companies filing electronically with the NAIC and annual statements filed with OCI for those companies not filing electronically with the NAIC. The tables report the financial position of companies licensed to do business in Wisconsin as of December 31, 2010, and the results of their 2010 operations. Companies in rehabilitation and liquidation may not be included in the financial data.

Table A includes Risk Retention Groups and Vehicle Protection Plans as authorized insurers. Neither group of entities is technically authorized as they are not issued a certificate of authority to write business. Risk Retention Groups are required to register with this office pursuant to the Federal Liability Risk Retention Act of 1986. Vehicle Protection Plans register with this office pursuant to the requirements of s. 100.203, Wis. Stat., and ch. Ins 14, Wis. Adm. Code.

Tables B-I do not contain financial data for the Other Entities Subject to Limited Regulation.

Direct premiums and deposits for life business reported in Tables B and D include direct premiums written; annuity, deposit and other considerations; and policyholder dividends used for renewals and paid-up additions. Direct premiums written reported in Table E excludes dividends and deposit and other considerations. Direct benefits and dividends paid includes both benefits paid and dividends paid or applied during the year.

Direct premiums written in Table E includes insurers with negative premiums written. This results in premiums written for the 20 ranked insurers in certain lines of business to be greater than all insurers writing that line of business.

All of the amounts in Tables F-I, except ratio amounts, have been rounded to thousands. Ratios in excess of 999% were reported as "999" and ratios less than 0 were reported as "0". Ratio results outside these thresholds are meaningless.

Explanation of Terms Used in Tables

The “*Wisconsin Operations*” columns report the direct premiums and losses for Wisconsin only business for 2010. The “*Nationwide Operations*” columns report the net premiums and losses for all operations for 2010.

“*Direct*” business refers to business for which the insurer issued an insurance policy and accepted the premium. “*Net*” business is direct business plus reinsurance assumed and less reinsurance ceded.

“*Reinsurance*” is the transfer of risk between insurance companies. Almost all direct writing companies use reinsurance to transfer a portion of the risk associated with its direct policies. Reinsurance assumed is accepting the risk of other insurers, while reinsurance ceded is transferring the risk to other insurers. Some companies specialize in providing reinsurance to other companies versus writing business directly.

“*Premium Written*” is usually defined as premium billed by fire and casualty companies. Rules of life insurance accounting require reporting premiums actually collected. Premium written is a measure of sales activity for the year.

“*Premium Earned*” is the result of premiums written in the current and previous years, and in some instances, premiums to be written in the future for current coverages. It is approximately the pro-rata portion of the premium charged for each policy for the portion of coverage provided within the calendar year.

“*Losses Incurred*” equals losses paid, plus an estimate at the close of the current year of the amounts to be paid in the future for all unsettled claims as of the financial statement date, less the corresponding estimate made at the end of the prior year. If the estimates were exactly correct, then the incurred losses would be the actual cost of all claims arising from coverage provided during the current year. The estimates would also include amounts for IBNR claims (incurred but not reported). Loss

adjustment expenses are also included in the losses incurred for nationwide operations of Title Companies.

“*Annuity Considerations*” is revenue received for annuity contracts during the year. The amount corresponds to premiums written on insurance contracts.

“*Deposits*” are amounts placed with the insurer that do not incorporate risk from the death or disability of the policyholder and are more comparable to financial or investment instruments than insurance contracts.

“*Other Considerations*” are annuity considerations or other deposits, which are not allocated to a specific policy, but include an insurable risk.

The “*Net Loss Ratio*” is equal to net losses incurred plus net loss adjustment expenses incurred, divided by net premiums earned. The “*Expense Ratio*” is equal to underwriting expenses divided by net premiums written. The loss ratio is determined based on net premiums earned as losses occur randomly throughout the policy term which matches the period the premiums are earned. The expense ratio is determined using net premiums written, because most underwriting expenses (commissions, home office underwriting, and clerical expenses) are incurred at the time the policy is written, not evenly throughout the policy term.

The “*Wisconsin Direct Loss Ratio*” is a pure loss ratio equal to the direct losses incurred divided by the direct premiums earned for Wisconsin business. This ratio does not include Loss Adjustment Expenses. For insurers with small direct premiums earned, this ratio may not be a meaningful representation of their overall operations. Negative losses incurred would result from the company overestimating the cost to settle open claims as of the end of the prior year or the receipt of salvage or other recoveries from claims paid in prior years which were in excess of amounts incurred for the current year claims.

TABLE A
Summary of Insurers Authorized to Write Insurance in Wisconsin
as of December 31, 2010
Counts by Type and Domicile

TYPE OF COMPANY	DOMESTIC COMPANIES	NONDOMESTIC COMPANIES	TOTAL
REGULATED ENTITIES			
STOCK LIFE AND HEALTH	26	395	421
MUTUAL LIFE AND HEALTH	3	27	30
FRATERNALS	7	40	47
HEALTH MAINTENANCE ORGANIZATIONS	23	0	23
OTHER HEALTH INSURERS	16	0	16
STOCK PROPERTY AND CASUALTY	81	784	865
MUTUAL PROPERTY AND CASUALTY	34	65	99
RECIPROCAL EXCHANGES	0	17	17
TOWN MUTUALS	64	0	64
SUBTOTAL	254	1,328	1,582
OTHER ENTITIES SUBJECT TO LIMITED REGULATION*			
CARE MANAGEMENT ORGANIZATIONS	9	0	9
CONTINUING CARE RETIREMENT COMMUNITIES	24	0	24
GIFT ANNUITIES	92	174	266
LIFE SETTLEMENT PROVIDER	0	10	10
MOTOR CLUBS	0	25	25
VEHICLE PROTECTION PLANS	0	19	19
WARRANTY PLANS	11	111	122
SUBTOTAL	136	339	475
GRAND TOTAL	390	1,667	2,057

TABLE B
2010 Summary of Wisconsin Operations of All Insurers by Type of Company

TYPE OF COMPANY	DIRECT PREMIUMS AND DEPOSITS *	DIRECT BENEFITS AND DIVIDENDS PAID *	
STOCK LIFE AND HEALTH	\$13,571,209,431	\$10,850,763,919	
MUTUAL LIFE AND HEALTH	1,511,320,557	1,669,174,550	
FRATERNALS	921,337,482	641,173,817	
TOTALS	\$16,003,867,470	\$13,161,112,286	
TYPE OF COMPANY	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO
HEALTH MAINTENANCE ORGANIZATIONS	\$ 6,903,587,426	\$ 6,241,012,706	90
OTHER HEALTH INSURERS	674,675,868	578,207,443	86
STOCK PROPERTY AND CASUALTY	4,697,510,502	2,848,024,494	61
MUTUAL PROPERTY AND CASUALTY	3,204,853,015	1,910,068,970	60
RECIPROCAL EXCHANGES	294,450,513	212,206,667	72
TOWN MUTUALS	66,048,582	40,192,141	61
TOTALS	\$15,841,125,906	\$11,829,712,421	75

(updated 12/2011)

* See Notes to Tables.

TABLE C
2010 Summary of Nationwide
Financial Operations of Wisconsin Insurers

❖ **LIFE AND HEALTH INSURERS** ❖

ASSETS	\$260,799,499,303
CAPITAL AND SURPLUS	24,066,451,053
NET PREMIUMS AND ANNUITY CONSIDERATIONS	41,621,125,735
NET BENEFITS INCURRED	38,389,093,279
NET INCOME	1,997,036,003
DIRECT PREMIUMS, ANNUITY CONSIDERATIONS, AND DEPOSITS	42,429,065,540

❖ **PROPERTY AND CASUALTY INSURERS** ❖

ASSETS	\$ 70,505,256,891
CAPITAL AND SURPLUS	24,363,493,693
NET EARNED PREMIUMS	19,156,204,164
NET LOSSES INCURRED	13,389,920,693
NET INCOME	396,472,030
DIRECT PREMIUMS WRITTEN	26,900,573,475

❖ **HEALTH MAINTENANCE ORGANIZATIONS** ❖
❖ **AND OTHER HEALTH INSURERS** ❖

ASSETS	\$ 2,490,857,719
CAPITAL AND SURPLUS	1,159,259,989
NET EARNED PREMIUMS	7,463,552,404
NET LOSSES INCURRED	6,626,784,238
NET INCOME	138,183,431
DIRECT PREMIUMS WRITTEN	7,566,806,070

❖ **ALL INSURERS COMBINED** ❖

ASSETS	\$333,795,613,913
CAPITAL AND SURPLUS	49,589,204,735
NET PREMIUMS AND ANNUITY CONSIDERATIONS	41,621,125,735
NET BENEFITS INCURRED	38,389,093,279
NET EARNED PREMIUMS	26,619,756,568
NET LOSSES INCURRED	20,016,704,931
NET INCOME	2,531,691,464
DIRECT PREMIUMS, ANNUITY CONSIDERATIONS, AND DEPOSITS	\$ 76,896,445,085

TABLE D
2010 Summary of Wisconsin Operations
of All Insurers by Line of Insurance

LINE OF INSURANCE	DIRECT PREMIUMS AND DEPOSITS*		
LIFE INSURANCE			
ORDINARY	\$2,419,465,600		
CREDIT	13,914,945		
GROUP	502,567,091		
INDUSTRIAL	4,060,797		
TOTAL	\$2,940,008,433		
ANNUITIES	\$5,342,978,641		
DEPOSITS	651,505,237		
OTHER	1,099,693,128		
BENEFIT TYPE	DIRECT BENEFITS AND DIVIDENDS PAID*		
DIVIDENDS	\$ 572,266,234		
DEATH BENEFITS	1,305,042,783		
ANNUITY BENEFITS	1,480,130,995		
ALL OTHER BENEFITS	5,117,797,052		
LINE OF INSURANCE	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO
ACCIDENT AND HEALTH			
GROUP	\$10,123,560,915	\$ 8,649,663,010	85
CREDIT	26,209,924	13,869,894	53
INDIVIDUAL	3,751,019,599	3,174,597,694	85
TOTAL	\$13,900,790,438	\$11,838,130,598	85
MULTIPLE PERIL			
FARMOWNERS	\$ 122,864,354	\$ 86,193,437	70
HOMEOWNERS	983,145,041	816,070,106	83
COMMERCIAL	551,894,283	329,947,114	60
TOTAL	\$ 1,657,903,678	\$ 1,232,210,657	74
AUTOMOBILE			
PRIVATE PASSENGER CARS	\$ 2,379,391,086	\$ 1,387,236,074	58
COMMERCIAL VEHICLES	439,219,273	213,793,448	49
TOTAL	\$ 2,818,610,359	\$ 1,601,029,522	57

* See Notes to Tables.

TABLE D (continued)

LINE OF INSURANCE	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO
ALL OTHER LINES			
FIRE	\$ 149,246,913	\$ 63,360,747	42
MEDICAL MALPRACTICE	86,258,752	25,611,648	30
WORKERS COMPENSATION	1,505,766,818	1,010,795,056	67
EXCESS WORKERS COMPENSATION	6,730,989	3,027,587	45
OTHER LIABILITY	647,324,120	256,601,282	40
FIDELITY	20,179,424	11,469,791	57
SURETY	45,978,956	2,028,971	4
CREDIT	21,870,537	63,109,461	289
TITLE	119,522,931	3,069,986	3
MORTGAGE GUARANTY	89,290,706	91,827,844	103
ALL OTHER	731,167,494	347,415,890	48
TOTAL	\$3,423,337,640	\$1,878,318,263	55

(updated 12/2011)